# UK U NIVERSITYOF KENTUCKY* 

Dining Services Master Plan Update

January 30, 2013

## envision

strategies

## Overview

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## Introduction

- The University has recently partnered with EDR, a housing developer, and wants to update the Dining Services master plan to complement the housing vision and other campus initiatives.
- The proposed housing development plan is being verified by Sasaki Associates as part of the ongoing Campus Master Plan update. The Campus Master Plan has identified four potential future housing sites. (Shown on following slide.)
- The consulting team's approach incorporated a clean slate assessment, rather than incorporating previous discussions of where dining venues might be located via the housing master plan process.
- Recommendations for the campus dining program will also be incorporated into the Request for Proposal process as the University explores and analyzes if there are any benefits to outsourcing the dining program.
- What follows is the consulting team's analysis.



## Campus Housing Areas



Proposed Future Housing Sites

## Summary

- Analyzed the overall campus projected needs; used 4 zones identified by Sasaki:
- North
- North Central
- South Central
- South
- Most of the North Central and South Central dining venues are undersized for lunch demand and underutilized at dinner.
- North \& South dining (AYCE) are underutilized.
- Based on the total number of meals available for all Meal Plan Participants, students average one meal and one snack per day.


## Summary

- For future Dining demand projections, in addition to any increase in residential beds in the specific zones, growth factors over existing transaction counts were incorporated given that the dining venues will be more conveniently located. Growth factors were as follows:
- 20\% for Blazer venues
- 20\% for K-lair replacement
- 40\% for Commons venues
- Recommend replacement of Blazer Dining with a new residential (all you care to eat (AYCE) format) venue attached to the Student Center.
- Location will be on pedestrian path to and from North Campus
- Being part of the Student Center will provide the perception the AYCE venue is not just for residents and that commuting students will be welcomed to dine here as well


## Summary

- The North Campus residential neighborhood will likely need a retail venue (Emporium) to complement the Student Center's AYCE venue and provide a late night service for this zone of campus.
- Recommend replacement of Commons Dining with an AYCE in the Student Center Satellite.
- Consolidate all other retail needed in this zone within the SC Satellite rather than building additional locations
- Creates operational efficiencies
- Fosters community building among commuter and residential students
- Instead of Pavilion, incorporate retail into the proposed Student Center Satellite location given its close proximity to buildings within this zone of campus.


## Summary

- The proposed site for the Student Center Satellite will also be within a 5 minute walk of the new Academic Science building, suggesting that a dining venue may not be required in the Academic building, unless Building 55 remains as a classroom facility.
- The K Lair building, which is planned for demolition, contains the Central Production / Warehouse. This will need to be replaced with a similar but smaller facility, approximately 7,500 net SF in size.


## 5-Minute Map for Proposed Student Center Satellite




## Initial Site Visit Highlights

- University's partnership with EDR is expected to increase the number of beds on campus from 5,132 to 9,055 by FY2018.
- Relative to any dining recommendations to complement the Housing Development, the University wants to understand the following:
- What do they need and where?
- How do they pay for it?
- Who should run it?
- Dining venues need to accommodate commuter students as well as residential students.


## Initial Site Visit Highlights

- Factors for the RFP:
- Kentucky Proud Program (local procurement)
- Sustainability
- $75 \%$ of the residents tend to leave campus on the weekend
- Dining Program needs to:
- Be Affordable
- Be Accessible
- In alignment with University's mission
- Provide quality food and service


## On-site Observations

## Student Center:

- Has added national brands, which have been well received by the campus community.
- Food Court is more attractive than when Envision Strategies conducted its first Dining Program review.
- Opportunity still exists to improve overall customer flow and ambiance.



## On-site Observations

- Blazer
- Renovation has created a more inviting venue.
- Made to order options still limited.
- Opportunity exists to enhance the program.

- Commons
- Provides a variety of menu items.
- Not conveniently located for students during the day.
- Current participation rates do not merit all of the existing service points.



## Demand Analysis - Demographics

- UK Lexington Campus Demographics
- Based on FY2012 Fact Book

| UK Demographics | Headcount |
| :--- | ---: |
| Undergraduates | 20,152 |
| Graduates | 7,942 |
| Total Enrollment | $\mathbf{2 8 , 0 9 4}$ |
| Faculty |  |
| Staff | 2,157 |
| Total Faculty and Staff | 10,068 |
|  | $\mathbf{1 2 , 2 2 5}$ |
| Total Campus | $\mathbf{4 0 , 3 1 9}$ |

## Demand Analysis - Housing Distribution

## - North Campus Housing Projections

| North Campus | Existing | Aug. <br> $\mathbf{2 0 1 3}$ | Aug. <br> $\mathbf{2 0 1 4}$ | Aug. <br> $\mathbf{2 0 1 5}$ | Aug. <br> $\mathbf{2 0 1 6}$ | Aug. <br> $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Blazer | 186 | 186 | 186 | - | - | - |
| Holmes Hall | 304 | 304 | - | - | - | - |
| Jewell Hall | 106 | 106 | - | - | - | - |
| Keeneland Hall | 308 | 308 | 308 | - | - | - |
| Patterson Hall | 136 | 136 | 136 | - | - | - |
| North Hall | 144 | 144 | 144 | 144 | 144 | 144 |
| Blazer Parking Lot |  |  | 740 | 740 | 740 | 740 |
| Beside Wildcat Lodge |  | 427 | 427 | 427 | 427 |  |
| Sites Boyd and Jewell |  |  | 850 | 850 | 850 |  |
| Site Holmes |  |  | 500 | 500 | 500 |  |
| Site Blazer |  |  |  | 350 | 350 |  |
| Site Patterson |  |  |  | - | - |  |
| Site Keeneland |  |  |  | 350 | 350 |  |
| Beds on North Campus |  |  |  |  |  |  |
|  |  | $\mathbf{1 , 1 8 4}$ | $\mathbf{1 , 9 4 1}$ | $\mathbf{2 , 6 6 1}$ | $\mathbf{3 , 3 6 1}$ | $\mathbf{3 , 3 6 1}$ |

- Number of beds on North Campus will increase 184\%.
- Beginning in FY2015, Blazer dining will no longer be available and 2,661 residents will need to be accommodated elsewhere.


## Demand Analysis - Housing Distribution

- North Central Campus Housing Projections

| North Central Campus | Existing | Aug. <br> $\mathbf{2 0 1 3}$ | Aug. <br> $\mathbf{2 0 1 4}$ | Aug. <br> $\mathbf{2 0 1 5}$ | Aug. <br> $\mathbf{2 0 1 6}$ | Aug. <br> $\mathbf{2 0 1 7}$ |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Donovan Hall | 338 | 338 | 338 | 338 | - | - |
| Haggin Hall | 540 | - | - | - | - | - |
| Haggin Field |  | 601 | 601 | 601 | 601 | 601 |
| Haggin Hall Site |  |  | 332 | 332 | 332 | 332 |
| Beds on North Central Campus |  | $\mathbf{8 7 8}$ | $\mathbf{9 3 9}$ | $\mathbf{1 , 2 7 1}$ | $\mathbf{1 , 2 7 1}$ | $\mathbf{9 3 3}$ |
|  |  |  |  |  | $\mathbf{9 3 3}$ |  |

- Number of beds on North Central Campus will increase 6.3\%.
- K Lair Dining is scheduled to go off line during the Summer 2013; therefore, over 900 residents and as many as 1,271 will need to be accommodated elsewhere.


## Demand Analysis - Housing Distribution

## - South Central Campus Housing Projections

| South Central Campus | Existing | Aug. $2013$ | Aug. <br> 2014 | $\begin{aligned} & \text { Aug. } \\ & 2015 \end{aligned}$ | Aug. <br> 2016 | Aug. <br> 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kirwin I | 167 | 167 | 167 | 167 | - | - |
| Blanding Tower | 610 | 610 | 610 | - | - | - |
| Blanding I | 167 | 167 | 167 | - | - | - |
| Blanding II | 167 | 167 | 167 | - | - | - |
| Blanding III | 164 | 164 | 164 | - | - | - |
| Blanding IV | 167 | 167 | 167 | - | - | - |
| Kirwan Tower | 610 | 610 | 610 | 610 | - | - |
| Kirwan II | 165 | 165 | 165 | 165 | - | - |
| Kirwan III | 167 | 167 | 167 | 167 | - | - |
| Kirwan IV | 167 | 167 | 167 | 167 | - | - |
| Baldwin Hall | 174 | 174 | 174 | 174 | 174 | 174 |
| Ingels Hall | 171 | 171 | 171 | 171 | 171 | 171 |
| Smith Hall | 174 | 174 | 174 | 174 | 174 | 174 |
| Cooperstown Site |  |  | 818 | 818 | 818 | 818 |
| Copperstown 5 sites |  |  |  | 1,224 | 1,224 | 1,224 |
| Blanding Site |  |  |  |  | 1,100 | 1,100 |
| Kirwin Site |  |  |  |  |  | 1,100 |
| Beds on South Central Campus | 3,070 | 3,070 | 3,888 | 3,837 | 3,661 | 4,761 |

- Number of beds on South Central Campus will increase 55\%.
- Commons Dining is scheduled to go off line during the Summer 2016; therefore, over 3,600 residents will need dining accommodations.


## Campus Zones (Per Sasaki Master Plan)



Total UK Ownership = 804 Acres
Dining Analysis divided North Central Campus into two zones, based on 5 minute walks from existing dining venues.

## Five Minute Walk From Student Center



## Five Minute Walk From Ovid's / Young Library



## Demand Analysis - Academic Density

- Peak Density for Academic workstations is Tuesday at 12 Noon.
- Based on Sasaki's campus zoning, the number of registered students in class versus workstations is as follows:

| Campus Zone | Students <br> Registerd <br> at Tues. 12 <br> Noon | Total <br> Workstations | \% of Stations <br> Occupied |
| :--- | ---: | ---: | ---: |
| Total North Campus | 15 | 100 | $15.0 \%$ |
| Total North Central | 10,568 | 14,540 | $72.7 \%$ |
| Total South Central | 1,108 | 4,032 | $27.5 \%$ |
| Total South | 73 | 387 | $18.9 \%$ |
| Totals | $\mathbf{1 1 , 7 6 4}$ | $\mathbf{1 9 , 0 5 9}$ | $61.7 \%$ |

## Demand Analysis - Academic Density

- Highest workstation density is in the North Central Zone.
- Most workstations are within a 5 minute walk of a Dining Venue, when including the satellite operations.
- Exceptions include those located in:
- Dickey Hall
- Arts Metal
- Reynolds Warehouse \#1


## Demand Analysis - Lunch Transactions

- Dining Services captured 6,313 Lunch transactions between 11:00am and 2:00pm on Tuesday, October 16, 2012.
- Represents a 31.6\% capture rate if one assumes only 11,764 students and $67 \%$ of the faculty / staff are on campus.
- Transaction counts do not include dining venues managed by other operators, i.e. Hospital.

| Unit | Lunch <br> Count |
| :--- | ---: |
| Ag North | 165 |
| Apothecary | 167 |
| BCTC | 283 |
| Blazer | 411 |
| Blazer Express | 9 |
| Blue Chips | 293 |
| Chick-fil-a | 615 |
| Clinic Starbucks | 308 |
| Commons | 392 |
| Commons Starbucks | 94 |
| Corner Store | 42 |
| Fusion | 228 |
| Intermezzo | 403 |
| K-Lair | 436 |
| Ovids | 558 |
| Ovid's Express | 86 |
| Ovid's Starbucks | 184 |
| Panda | 443 |
| Sbarro | 158 |
| SC QuickStop | 219 |
| SC Starbucks | 302 |
| Subway | 517 |
| Total | $\mathbf{6 , 3 1 3}$ |

## Demand Analysis - Dinner Transactions

- Dining Services captured 3,337 Dinner transactions between 4:30pm and 8:00pm on Tuesday, October 16, 2012.
- If all the transactions were from meal plan participants, represents a 58\% capture rate.
- Transaction counts do not include dining venues managed by other operators, i.e. Hospital.

| Unit | Dinner |
| :--- | ---: |
| Count |  |$|$| Ag North | - |
| :--- | ---: |
| Apothecary | 22 |
| BCTC | 461 |
| Blazer | 45 |
| Blazer Express | 52 |
| Blue Chips | 47 |
| Chick-fil-a | 85 |
| Clinic Starbucks | 590 |
| Commons | 136 |
| Commons Starbucks | 129 |
| Corner Store | - |
| Fusion | - |
| Intermezzo | 317 |
| K-Lair | 647 |
| Ovids | - |
| Ovid's Express | 264 |
| Ovid's Starbucks | 267 |
| Panda | - |
| Sbarro | 86 |
| SC QuickStop | 101 |
| SC Starbucks | 88 |
| Subway | Total |

## Demand Analysis - Existing Dining

## - North and South Campuses Lunch Demand

| Existing Demand | Blazer | Blazer <br> Express | Total North | Commons | Commons Starbucks | Corner Store | Total South Central |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 411 | Closed | 411 | 392 | 94 | 42 | 528 |
| Peak HALF Hour Customers | 143 |  | 143 | 103 | 23 | 13 | 139 |
| Anticipated Take-out Factor | 0.0\% |  |  | 0.0\% | 20.0\% | 100.0\% |  |
| Seating Efficiency Ratio | 75.0\% |  |  | 75.0\% | 75.0\% | 75.0\% |  |
| Total Number of Seats Required for Meal | 255 |  | 255 | 138 | 26 | 0 | 164 |
| Actual Number of Seats Available Dining | 355 | 0 | 355 | 448 | 30 | 0 | 478 |
| Transaction \% Distribution | 100.0\% |  | 100.0\% | 74.2\% | 17.8\% | 8.0\% | 100.0\% |

Both Blazer and Commons have excess capacity at lunch.

## Demand Analysis - Existing Dining

## - North and South Campuses Dinner Demand

| Existing Demand | Blazer | Blazer <br> Express | Total North |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | Commons $\left.$| Commons |
| :---: |
| Starbucks | | Corner |
| :---: |
| Store | | Total |
| :---: |
| South |
| Central | \right\rvert\,

Both Blazer and Commons have excess capacity at dinner.

## Demand Analysis - Existing Dining

## - North Central West Campus Lunch Demand

| Existing North Central (West) Zone | Blue <br> Chips | Fusion | Intermezzo | Sub-total North Central West Satellites |
| :---: | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 293 | 228 | 403 | 924 |
| Peak HALF Hour Customers | 92 | 67 | 110 | 269 |
| Anticipated Take-out Factor | 75.0\% | 45.0\% | 10.0\% |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% |  |
| Total Number of Seats Required for Meal | 31 | 50 | 132 | 213 |
| Actual Number of Seats Available Dining | 46 | 50 | 143 | 239 |
| Transaction \% Distribution | 9.0\% | 7.0\% | 12.3\% | 28.3\% |

North Central Campus satellite venues capture approximately 28\% of the lunch customers dining in this zone. Based on the number of seats available, it is estimated that as many as $45 \%$ of the customers making a purchase at Fusion between 11:00am and 2:00pm, must take their meal to go.

## Demand Analysis - Existing Dining

## - North Central West Campus Lunch Demand

| Existing North Central (West) Zone | Chick-fil-a | Ovid's Express | Panda | Sbarro | SC Quick Stop | SC Starbucks | Subway | Sub-total <br> Student Center | Total <br> North <br> Central <br> West <br> Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 615 | 86 | 443 | 158 | 219 | 302 | 517 | 2,340 | 3,264 |
| Peak HALF Hour Customers | 161 | 35 | 95 | 70 | 48 | 73 | 118 | 600 | 869 |
| Anticipated Take-out Factor | 30.0\% | 30.0\% | 30.0\% | 30.0\% | 100.0\% | 80.0\% | 35.0\% |  |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% |  |  |
| Total Number of Seats Required for Meal | 151 | 34 | 90 | 66 | 0 | 20 | 103 | 464 | 677 |
| Actual Number of Seats Available Dining |  |  |  |  |  |  |  | 465 | 704 |
| Transaction \% Distribution | 18.8\% | 2.6\% | 13.6\% | 4.8\% | 6.7\% | 9.3\% | 15.8\% | 71.7\% | 100.0\% |

The Student Center captures approximately $72 \%$ of the customers dining in the North Central West Campus zone. Based on the number of seats available, it is estimated that more than $30 \%$ of the customers dining at the Student Center between 11:00am - 2:00pm, must take their purchase to go.

## Demand Analysis - Existing Dining

## - North Central West Campus Dinner Demand

| Existing North Central (West) Zone | Chick-fil-a | Ovid's <br> Express | Panda | Sbarro | SC Quick Stop | SC <br> Starbucks | Subway | Sub-total Student Center | Total North Central West Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner |
| Typical Meal Count | 47 | Closed | 267 | Closed | 86 | 101 | 88 | 589 | 589 |
| Peak HALF Hour Customers | 35 |  | 51 |  | 27 | 42 | 29 | 184 | 184 |
| Anticipated Take-out Factor | 15.0\% |  | 15.0\% |  | 100.0\% | 40.0\% | 10.0\% |  |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% |  |  |
| Total Number of Seats Required for Meal Actual Number of Seats Available Dining | 54 | 0 | 79 | 0 | 0 | 47 | 48 | $\begin{aligned} & 228 \\ & 465 \end{aligned}$ | 228 |
| Transaction \% Distribution | 8.0\% |  | 45.3\% |  | 14.6\% | 17.1\% | 14.9\% | 100.0\% | 100.0\% |

The Student Center is serving only $25 \%$ of the customers it does at lunch; therefore, has excess capacity at dinner. Blue Chips, Fusion, Intermezzo, Ovid's Express and Sbarro are not open for dinner, nor do they need to be open.

## Demand Analysis - Existing Dining

## - North Central East Campus Lunch Demand

| Existing North Central (East) Zone | K-Lair | Ovid's | Ovid's Starbucks | Sub-total North Central East |
| :---: | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 436 | 558 | 184 | 1,178 |
| Peak HALF Hour Customers | 116 | 139 | 73 | 328 |
| Anticipated Take-out Factor | 35.0\% | 20.0\% | 60.0\% |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% |  |
| Total Number of Seats Required for Meal | 102 | 150 | 40 | 292 |
| Actual Number of Seats Available Dining | 101 | 190 | in Ovid's | 291 |
| Transaction \% Distribution | 37.0\% | 47.4\% | 15.6\% | 100.0\% |

Based on the number of seats available, it is estimated that as many as $35 \%$ of the K Lair customers must take their meal to go. Ovid's is also at capacity between the hours of 11:00am and 2:00pm.

## Demand Analysis - Existing Dining

## - North Central Campus East Dinner Demand

| Existing North Central (East) Zone | K-Lair | Ovid's | Ovid's <br> Starbucks | Sub-total <br> North <br> Central East |
| :--- | :---: | :---: | :---: | :---: |
| Day of Week | Tuesday | Tuesday | Tuesday | Tuesday |
| Meal | Dinner | Dinner | Dinner | Dinner |
| Typical Meal Count | 317 | 647 | 264 | $\mathbf{1 , 2 2 8}$ |
| Peak HALF Hour Customers | 67 | 117 | 50 | $\mathbf{2 3 4}$ |
| Anticipated Take-out Factor | $\mathbf{1 5 . 0 \%}$ | $\mathbf{2 0 . 0 \%}$ | $\mathbf{7 5 . 0 \%}$ |  |
| Seating Efficiency Ratio | $75.0 \%$ | $75.0 \%$ | $75.0 \%$ |  |
| Total Number of Seats Required for Meal | $\mathbf{1 0 2}$ | $\mathbf{1 6 8}$ | $\mathbf{2 4}$ | $\mathbf{2 9 4}$ |
| Actual Number of Seats Available Dining | 101 | 190 | in Ovid's | $\mathbf{2 9 1}$ |
| Transaction \% Distribution | $25.8 \%$ | $52.7 \%$ | $21.5 \%$ | $100.0 \%$ |

K Lair serves fewer customers at dinner than at lunch, while Ovid's serves more customers. Peak half hour is lower at both operations.

## Demand Analysis - Meal Plan Participation

- Fall 2012 Meal Plan Participants:

| Meal Plan | Ave. \# of <br> Meals / <br> Week | \# on Plan | \% on <br> Plan |
| :--- | :---: | ---: | ---: |
| Minimum weekly | 5 | 2,874 | $50.1 \%$ |
| Blue weekly | 14 | 428 | $7.5 \%$ |
| white weekly | 10 | 610 | $10.6 \%$ |
| comfort weekly | 21 | 77 | $1.3 \%$ |
| RA block | 6.80 | 175 | $3.1 \%$ |
| Wildcat block | 8.67 | 750 | $13.1 \%$ |
| Champion block | 5.67 | 817 | $14.3 \%$ |
| Total |  | $\mathbf{5 , 7 3 1}$ | $\mathbf{1 0 0 . 0 \%}$ |

- $50 \%$ of the students purchased the smallest plan possible.
- Based on total meals available in a given week per the plans purchased, the average amount available per participant over seven days is:
- One meal per day
- \$3.40 Flex Dollars per day


## Dining Demand Analysis Conclusions

- North and South Campus Dining Venues are underutilized.
- Given the desire to make the Student Center more vibrant and active, recommend incorporating the All-You-Care-toEat venues into the Student Center and the proposed satellite Student Center.
- This will encourage opportunities for commuter and residential students to dine together.
- Convenience Stores experience low participation and as a result are netting negative contributions; therefore, should limit the number available in the future. May want to offer Emporiums instead, which combines a food concept(s) with some popular retail items that are typically purchased in a convenience store.
- Future warehouse can be smaller than existing facility.


## Proposed Future Options - North Campus

- Provide an AYCE Venue in the Student Center; Location is convenient to North Campus residents and on pedestrian path to campus.
- Depending on the distribution of housing in North Campus, may need an Emporium in the core of this residential zone.
- Assumes $20 \%$ lift in participation and that $70 \%$ of the residents will patronize the AYCE venue for dinner (with improved menu offerings) and $30 \%$ will dine at the Emporium.

| Future Demand | AYCE in <br> Student <br> Center | Emporium <br> in North | Total North |
| :--- | :---: | :---: | ---: |
| Meal | Dinner | Dinner | Dinner |
| Typical Meal Count | 1,401 | 600 | $\mathbf{2 , 0 0 1}$ |
| Peak HALF Hour Customers | 313 | 147 | 460 |
| Anticipated Take-out Factor | $\mathbf{0 . 0 \%}$ | $\mathbf{5 0 . 0 \%}$ |  |
| Seating Efficiency Ratio | $80.0 \%$ | $75.0 \%$ |  |
| Total Number of Seats Required for Meal | $\mathbf{5 2 2}$ | $\mathbf{1 3 2}$ | $\mathbf{6 5 4}$ |
| Transaction \% Distribution | $70.0 \%$ | $30.0 \%$ | $100.0 \%$ |

## Proposed Future Options - North Campus

## Preliminary Space Estimate

- Based on the assumptions incorporated in the previous slide, the estimated Net Square Footage requirement is as follows:

| Space Requirement (NSF) | AYCE in <br> Student <br> Center | Emporium <br> in North |
| :--- | ---: | ---: |
| Meal | Dinner | Dinner |
| \# of Seats | 522 | 132 |
| Dining | 8,352 | 2,112 |
| Serving | 3,915 | 1,960 |
| Retail Space |  | 500 |
| Production | 1,565 | 300 |
| Storage | 1,565 | 1,035 |
| Ware Washing | 965 | 200 |
| Support Spaces | $\mathbf{2 , 3 5 0}$ | 350 |

## Proposed Future Options - North Central West

## Preliminary Space Estimate

- Assumes a $20 \%$ lift in participation in this zone, resulting in a higher seating requirement for the Student Center.
- Assumes Blue Chips, Fusion and Intermezzo are still available and accommodate $28.3 \%$ of the lunch customer counts; however, take-out factor will need to increase.

| Future North Central (West) Zone | Chick-fil-a | Ovid's Express | Panda | Sbarro | SC Quick Stop | SC Starbucks | Subway | Sub-total Student Center | Total <br> North <br> Central <br> West <br> Zone |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 738 | 103 | 532 | 190 | 263 | 362 | 620 | 2,808 | 3,917 |
| Peak HALF Hour Customers | 193 | 42 | 114 | 84 | 58 | 88 | 142 | 748 | 1,070 |
| Anticipated Take-out Factor | 25.0\% | 25.0\% | 25.0\% | 25.0\% | 100.0\% | 60.0\% | 25.0\% |  |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% |  |  |
| Total Number of Seats Required for Meal Actual Number of Seats Available Dining | 194 | 43 | 115 | 84 | 0 | 48 |  | $\begin{aligned} & 627 \\ & 465 \end{aligned}$ |  |
| Transaction \% Distribution | 18.8\% | 2.6\% | 13.6\% | 4.8\% | 6.7\% | 9.3\% | 15.8\% | 71.7\% | 100.0\% |

## Proposed Future Options - North Central West

- When the Student Center is renovated and the satellite operation is built, it is anticipated that the average production for catering per meal will increase from 600 to 800 guests.
- Incorporating the assumptions on the previous slides for the retail operations, the estimated Net Square Footage requirement is anticipated to be:

| Space Requirement (NSF) | Chick-fil-a | Ovid's Express | Panda | Sbarro | SC Quick Stop | SC <br> Starbucks | Subway | Catering | Sub-total Student Center | AYCE in <br> Student <br> Center | Total Future Student Center |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch |  | Lunch | Dinner |  |
| \# of Seats | 194 | 43 | 115 | 84 | 0 | 48 | 143 |  | 627 | 522 | 1,149 |
| Dining | 3,104 | 688 | 1,840 | 1,344 | - | 864 | 2,288 | - | 10,128 | 8,352 | 18,480 |
| Serving | 500 | 300 | 500 | 500 |  | 450 | 500 |  | 2,750 | 3,915 | 6,665 |
| Retail Space |  |  |  |  | 500 |  |  |  | 500 | - | 500 |
| Production | 300 | 200 | 300 | 300 |  |  | 250 | 880 | 2,230 | 1,565 | 3,795 |
| Storage | 500 | 180 | 455 | 340 | 250 | 350 | 470 | 2,280 | 4,825 | 1,565 | 6,390 |
| Ware Washing | 150 | 150 | 150 | 150 | - | 150 | 150 | 800 | 1,700 | 965 | 2,665 |
| Support Spaces | 300 | 200 | 300 | 300 | 100 | 200 | 250 | 800 | 2,450 | 2,350 | 4,800 |
| Total NSF | 4,854 | 1,718 | 3,545 | 2,934 | 850 | 2,014 | 3,908 | 4,760 | 24,583 | 18,712 | 43,295 |

## Proposed Future Options - N Central E \& S Central

## Preliminary Space Estimates - Lunch

- Recommend that all venues previously located in Commons be incorporated into the Student Center satellite location.
- Assumes a $40 \%$ lift in participation from residents for venues previously in Commons; 20\% lift for the K Lair replacement.

| Future Demand - North Central East \& South Central Zones | Ovid's | Ovid's Starbucks | Retail in SC Satellite | AYCE in SC Satellite | Replacement Coffee in SC Satellite | Replacement Emporium / C-store in SC Satellite | Sub-total SC <br> Satellite |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch | Lunch |
| Typical Meal Count | 558 | 184 | 523 | 700 | 103 | 227 | 2,295 |
| Peak HALF Hour Customers | 139 | 73 | 139 | 184 | 25 | 70 | 630 |
| Anticipated Take-out Factor | 20.0\% | 60.0\% | 25.0\% | 0.0\% | 50.0\% | 40.0\% |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% |  |
| Total Number of Seats Required for Meal Actual Number of Seats Available Dining | $\begin{aligned} & 150 \\ & 190 \end{aligned}$ | 40 <br> in Ovid's | 140 | 246 | 18 | 56 | 650 |
| Transaction \% Distribution | 24.3\% | 8.0\% | 22.8\% | 30.5\% | 17.8\% | 8.0\% | 100.0\% |

## Proposed Future Options - N Central E \& S Central

- Dinner Demand Analysis using similar assumptions that were incorporated for lunch:

| Future Demand - North Central East \& South Central Zones | Ovid's | Ovid's Starbucks | Retail in SC <br> Satellite | AYCE in SC Satellite | Replacement Coffee in SC Satellite | Replacement Emporium / C-store in SC Satellite | Sub-total SC <br> Satellite |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner | Dinner |
| Typical Meal Count | 647 | 264 | 380 | 1,100 | 215 | 353 | 2,048 |
| Peak HALF Hour Customers | 117 | 50 | 80 | 227 | 43 | 79 | 429 |
| Anticipated Take-out Factor | 20.0\% | 75.0\% | 15.0\% | 0.0\% | 40.0\% | 40.0\% |  |
| Seating Efficiency Ratio | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% | 75.0\% |  |
| Total Number of Seats Required for Meal Actual Number of Seats Available Dining | $\begin{aligned} & 168 \\ & 190 \end{aligned}$ | 24 <br> in Ovid's |  | 404 | 47 | 86 | 658 |
| Transaction \% Distribution | 31.6\% | 12.9\% | 18.6\% | 53.7\% | 15.9\% | 15.1\% | 100.0\% |

## Proposed Future Options - N Central E \& S Central

## Preliminary Space Estimates

- Ovid's space program is existing.
- Estimated NSF for the Student Center satellite incorporates the assumptions on the previous slides for the retail operations that will be located in the South Central zone of campus.

| Space Requirement (NSF) | Ovid's | Ovid's Starbucks | Retail in SC Satellite | AYCE in SC Satellite | Replacement Coffee in SC Satellite | Replacement Emporium / C-store in SC Satellite | Sub-total SC Satellite |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal | Lunch | Lunch | Lunch | Dinner | Dinner | Dinner |  |
| \# of Seats | 190 | in Ovids | 140 | 404 | 47 | 72 | 663 |
| Dining | 2,924 |  | 2,240 | 6,464 | 846 | 1,152 | 10,702 |
| Serving | 1,444 | 270 | 1,860 | 3,230 | 300 | 1,410 | 6,800 |
| Retail Space |  |  |  | - | - | 400 | 400 |
| Production | 958 |  | 550 | 1,210 | - | 200 | 1,960 |
| Storage | in Produc. |  | 560 | 1,210 | 231 | 620 | 2,621 |
| Ware Washing | in Produc. |  | 180 | 810 | 150 | 150 | 1,290 |
| Support Spaces | in Produc. |  | 300 | 2,020 | 250 | 300 | 2,870 |
| Total NSF | 5,326 | 270 | 5,690 | 14,944 | 1,777 | 4,232 | 26,643 |

## Proposed Future Options - Warehouse

- Dining Services currently makes approximately 2,600 items on any given day in the K Lair Central Production facility for the satellite operations.
- The Central Production facility (which will be taken off line with the closing of the K Lair facility) also serves as a warehouse, allowing Dining Services to make bulk purchases, which reduces the overall product cost to the department.
- The Warehouse / Central Production facility replacement does not need to be in the heart of campus, but can be on the peripheral, providing delivery trucks from vendors would have good access.
- A preliminary space estimate for the replacement Warehouse is shown on

| Food Service Support | NSF |
| :--- | ---: |
| Storage | 1,310 |
| Bulk Purchase Allowance | 1,200 |
| Production | 800 |
| Staging Area | 200 |
| Office/ Support | 1,675 |
| Ware washing | 200 |
| Total Warehouse | $\mathbf{5 , 3 8 5}$ |
| Admin. Offices | $\mathbf{2 , 1 0 0}$ |
| Total Support | $\mathbf{7 , 4 8 5}$ | the right.

# UK U NIVERSITYOF KENTUCKY* 

Dining Services Master Plan Update

January 30, 2013

## envision

strategies

